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JUN 25 1992

Federal Communications Commission Office of the Secretary

In the Matter	of		)				FILE /
The Telephone Act of 1991	Consumer	Protection	)	CC	Docket	No.	92-90

TO: The Commission

#### REPLY COMMENTS OF SOUTHWESTERN BELL TELEPHONE COMPANY

Southwestern Bell Telephone Company (SWBT), by its attorneys, and pursuant to Commission Rules 1.415 and 1.419, hereby files its Reply to the Comments of Independent Telecommunications Network, Inc. (ITN) filed in the above-captioned matter.

ITN suggests that "the existing SS7 [Signaling System 7] Network and LIDB [Line Information Database] infrastructure is ideally suited for use as a means for blocking unwanted commercial telephone solicitations." SWBT agrees that, if the Commission finds that regulation of live solicitation calls is necessary, then use of the LIDB system could possibly prove to be a useful tool in that regard.

However, ITN asserts incorrectly that modifying this infrastructure to allow pre-screening of solicitations could be accomplished easily and with minimal impact upon LIDB operators and upon the telemarketers which would pay for such modifications. Modifications to the existing LIDB and SS7 network infrastructure

<sup>&</sup>lt;sup>1</sup> 47 C.F.R. §§ 1.415, 1.419.

<sup>&</sup>lt;sup>2</sup> ITN, p. 9.

would be necessary to support pre-screening of telemarketing calls, the costs of which are not known. The full extent of these modifications and costs, in addition to other costs that would be absorbed by telemarketers, would be much greater than those envisioned by ITN and would outweigh any benefits that might be conferred on telephone subscribers. Accordingly, the Commission should not accept ITN's proposal at this time.

## I. MODIFICATIONS OF THE LIDB DATABASE AND THE SS7 NETWORK NECESSARY TO SUPPORT ITN'S PROPOSAL WOULD BE SIGNIFICANT AND COSTLY.

ITN states that the necessary infrastructure to provide pre-screening of commercial solicitations is already deployed, and that including data on customer acceptance or rejection of commercial solicitations in the LIDB system "would require additional data entry by the LIDB operators, but little, if any, changes in standard LIDB provisioning and maintenance procedures." To the contrary, the LIDB system and the SS7 network currently are neither designed nor engineered to provide the services which would be necessary should every telemarketer in the country be required to pre-screen solicitations using Local Exchange Carrier (LEC) LIDB systems. Several modifications to these and other systems would be required.

First, the LIDB system contains no fields related to customer preference concerning commercial solicitation. To create such a field, the LIDB database record pertaining to each customer

<sup>&</sup>lt;sup>3</sup> <u>Id</u>., p. 5.

<sup>&</sup>lt;sup>4</sup> <u>Id</u>., p. 3.

would have to be expanded. Each customer's preference, once conveyed to SWBT, would require a service order to be issued and then incorporated into the service order system which supports the LIDB system. SWBT does not know how much time would be required to provision the LIDB system with the requisite fields, nor the costs of preparing the service orders and expanded database records needed to reflect information related to the customer preferences.

Second, an additional billing system or systems would be required to ensure that each telemarketer drawing from the LIDB system would be billed for its usage. Today, SWBT's LIDB usage is billed through systems designed for LECs and interexchange carriers, the only entities that now utilize SWBT's LIDB system. SWBT does not know what reconfiguration would be required to support such a billing system for telemarketers nor what the costs would be.

Third, major alteration of existing LIDB system software would be required to support the new required form of database interrogation, or "query," for the service advanced by ITN. Specifically, new LIDB system indicators and SS7 messages would need to be defined for the service. Furthermore, both generic LIDB system requirements and development work by Bellcore would be

<sup>&</sup>lt;sup>5</sup> SWBT does not support ITN's view that SWBT and other local exchange carriers should "periodically mail a request form to each of their telephone customers asking whether the telephone customer wishes to block commercial telephone solicitations." ITN Comments, p. 7. The Telephone Consumer Protection Act does not require this procedure; the Act also prohibits imposing any costs associated with the regulation of live solicitations upon telephone subscribers. 47 U.S.C. § 227(c)(2).

required to incorporate this new service into the LIDB system. The costs associated with these modifications likewise are not known.

Fourth, the introduction of new indicators and SS7 messages would impact many of SWBT's switches which may require development of additional call traffic control methods to maintain reliability of the SS7 network architecture. The required introduction of new indicators and SS7 messages cannot be allowed to threaten network reliability.

These considerations are particularly significant given the added demands which would be placed upon LIDB systems by telemarketers' commercial solicitation queries. As the Commission has observed, more than 19 million solicitation calls are made each day, and under ITN's proposal, no telemarketer could make a call until verifying the subscriber's preference through contact with a LIDB system. While ITN maintains that this addition of new capacity would be "part of the normal database expansion," SWBT's current expansion plans for its SS7 network and LIDB system have not considered the application advanced by ITN. In any event, ITN's proposal cannot be considered "normal" database expansion given the pre-screening required to support the nationwide call volume generated daily by telemarketers.

ITN has not fully considered the adverse impact of its proposal upon LECs' LIDB systems and SS7 networks or the likelihood that its costs would outweigh any benefits to telephone

<sup>6</sup> Notice of Proposed Rulemaking, p. 11.

<sup>&</sup>lt;sup>7</sup> ITN, p. 6.

subscribers. Therefore, ITN's proposal should not be adopted at this time.

## II. ADOPTION OF ITN'S PROPOSAL WOULD CAUSE SIGNIFICANT HARDSHIP TO SMALL BUSINESSES.

ITN also understates the financial hardship on small businesses should the Commission adopt ITN's proposal at this time. ITN concedes that telemarketers' "hardware and software may require some modification to implement this pre-screening process." However, ITN does not identify the source of its projected costs to telemarketers, nor does it detail those costs. This is a significant omission from ITN's proposal.

First, not all telemarketers have the computer capability required by ITN's proposal. Moreover, many telemarketers that do have such computer capacity nevertheless lack the software required to generate queries to LIDB systems in the format envisioned by ITN. ITN does not indicate what these costs would be.

Second, ITN concedes that telemarketers would be required to provide X.25 protocol links to the SS7 service provider (such as ITN), who would then convert X.25 protocol signals to the SS7 protocol. Such protocol conversion capability would represent even more costs to telemarketers in the form of "conversion and transport charges" by SS7 transport providers (i.e. "hub" providers) such as ITN. ITN does not dispute this fact: "deploying links of this type would probably cost approximately

<sup>&</sup>lt;sup>8</sup> Id., p. 5.

<sup>&</sup>lt;sup>9</sup> Id., p. 4.

\$10,000 per year for each telemarketer." Additional costs of this magnitude would severely impact small businesses that depend on live telemarketing solicitations.

### III. CONCLUSION

Further analysis is required to determine the potential value of ITN's proposal. Current information demonstrates that immediate implementation of the proposal would impose known and unknown costs exceeding any potential benefits. Thus, even if the Commission concludes that regulation of live telemarketing calls is appropriate, it should not adopt ITN's proposal at this time.

Respectfully submitted,

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<sup>&</sup>lt;sup>10</sup> <u>Id</u>., p. 7.

### CERTIFICATE OF SERVICE

I, Liz Jensen, hereby certify that the foregoing Reply Comments of Southwestern Bell Telephone Company in Docket 92-90, have been served this 25th day of June, 1992 to the Parties of Record.

Liz Jensen

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